# MN Fundraising Initiative (MNFI) Monday, December 11, 2023, Board Agenda Davanni's, Coon Rapids

| Member          | Role   |   | Member          | Role         |   |
|-----------------|--|---|-----------------|--------------|---|
| Martin Cross    | CEO, Board Member                              | X | Monica Fisher   | Board Member | X |
| Jessica Musta   | COO, Board Member                              | X | Kelly McElderry | Board Member | X |
| Stacy Schelkoph | President, Vice-<br>Treasurer, Board<br>Member | X | Angie Keay      | Board Member | X |
| Patty Cross     | Tr <mark>easurer</mark> , Board<br>Member      | X | Jana Kachmarek  | Board Member | X |
| Chris Johnson   | Secretary, Board<br>Member                     | X | - : 4           | no.          |   |
| 100             | FEMOLE   |   | ALS.            |              |   |

- 1. Call to Order 6:02 PM
- 2. Open Board Meeting 4 potential board members in attendance along with multiple volunteers onsite for open board meeting. Questions from volunteers.....
  - a. When will more donations be received and added to the website? All Twins and Allianz donations were received, State Fair still waiting for 3 events (Paddle and Doc), Summer Jam donations were received, Curds and cakes and twins received bonuses and will be discussed at tonight's board meeting. Winstock we are still missing; event says they paid us. We provided proof we have not received payment. They will process. All events paid except 1 event that was ½ paid. Venue not sure we were in the building. US Bank now paying commission since dropping stands 341 and 345. Venue is not happy with us that we had to drop stands.
  - b. Will the board open up events to volunteers in good standing first (good standing meaning seniority)? We will review in January at board meeting.

- c. Will events be posted for the entire month one month out? We have tried many options for posting events. Seems always someone not happy how events are posted. We will review again in January.
- d. How about having beer button based in stands near their section? No Vending, check in at your stand get your product from the stand and base out of the stand? Currently there is no lead in beer button and get different directions each time we work. We would have more control and accountability? Answer removed from public viewing for privacy.

Comments: Be cognizant of who you are talking to and what you are talking about at the Venue. Manager in the stand should remind volunteers in the stand meeting that only the manager in the stand talks to the Deck about what is needed in the stand.

- e. Any good feedbank from Target Center about new stand 129? Venue is very happy with how stand has been running.
- f. Xcel club level? Sue the Deck on club level mentioned very specific needs about side cups and salt and pepper at the condiment stand. Follow the picture in the book.
- g. Feedback from Decks? Very important that any deck feedback gets relayed to Martin as soon as possible. Please send any comments received in the email with photos of stand sheets and sales.
- h. What can be done to hold Venues accountable for equipment that does not work? Nothing, the venue does not own the equipment. The rest of the information has been removed due to privacy reasons.

Volunteer that was involved in alcohol incident at Xcel is asking the board to reconsider decision and would like to continue to volunteer? Board has not reversed a decision in the past. MNFI needs to look out for MNFI and what is best for the group and all volunteers. MNFI received different information about the incident from the venue then what was stated by the Volunteer. The reainder of the comment has been removed for privacy reasons.

- 3. Questions asked of potential Board candidates
  - a. Why do you want to be on the board and what can you provide to the board?
  - b. Do you want to join the board because you like how MNFI is run or because you want to change MNFI to be run like other organizations?

- c. How many hours are you willing to give as a board member? Would you be comfortable leading a committee?
  - i. Board meets first Monday of the month for about 3 hours. We currently have 4 committees and are looking to add more committees.
- d. What would confidentiality mean to you? Are you able to be a board member and keep information discussed confidential while you are volunteering at a Venue? When at a Venue you are a volunteer. Venue considers you are volunteer when at the Venue, not a board member.

Comments: January board meeting will be determined and this will be the first meeting of the new board. We are looking to add 2 new board members. All current board members are rolling over. Will post the candidates for volunteers to vote in the next week or two.

## 4. CEO/President Update

- a. Volunteer Issues
  - i. Change to Bylaws/general rules: If a volunteer is asked to leave a venue they will immediately be asked to leave MNFI. Motion made, 2<sup>nd</sup> and approved.
  - ii. Venue cut volunteer numbers 48 hours prior to event. Volunteer that was dropped wants a donation added to the grant pool. Board discussed and decision made to not add donations to teh grant pool for volunteers who are dropped by the venue.
- b. CEO accepted offer and position for 2024. Looking at changing available hours and days per week (unless there is an event)
- c. Potential changes at Gophers next season information redacted due to confidentiality.
- d. Bonuses received. \$2100 from twins and \$6125 from curds and cakes. Bonuses will be added to the operating fund to replenish funds we used when we increased minimum donation. Bonuses will also cover events and prizes for 2024.
- e. Target Center looking for write up and photo explaining what we like about working at target center. Jana to work on the write up.
- f. Questions removed for privacy reasons.

#### 5. COO Update

- a. 72 ½ hours for November
- b. Working on manager info page on website. Need ideas of information to add to manager page. Looking into how to store documents
- c. New Events will continue to be posted approximately 4 weeks out for volunteer signup.
- d. Couple events had too many open spots. Martin looking into why and what happened.
- e. Jessica out Jan 7th to 14th. Next board meeting to be Jan 16th?
- f. Gophers basketball stand 107, sweet treats volunteer needs to stay at event until stand closed and all volunteers are excused.

# 6. Treasurer/Finance Update

- a. KMC dance, documentation we received has been reviewed and is ok
- b. Grant processing time will be changed to 3 weeks. Need to allow additional time of mail delivery.
- c. Balances in accounts totals 1,587,000. Affinity 174,000, Old National 548,000. 850,000 invested in CD's and have made 9,431 in interest income year to date.
- d. Grants will be closed 12/18 to 1/5.

## 7. Committee Updates

- a. Advisory Committee
  - i. Holiday Party a success. Great Venue, Great turn out. Keep notes to reference for next year.
- b. Training/Retention and Documentation
- c. Social Media
- d. Finance Committee
- 8. Open Items
- 9. Adjourn 8:25 AM